

# Training Services

## Overview

**Academy Digital**  
Online self-paced training



**Academy Live**  
Live instructor-led training



**Academy Labs**  
Hands-on interactive labs



**Arista Certification**  
Track-based certifications



Arista Networks offers comprehensive training services designed to equip networking professionals with the skills necessary to design, deploy, and manage their advanced network solutions. Central to their training portfolio is **Academy Digital**, an online self-paced training platform that provides learners with flexible access to a wide range of technical courses. This digital approach allows individuals to learn at their own pace, covering core concepts, architecture, implementation configuration techniques, and troubleshooting procedures that are vital for managing Arista networks efficiently.

**Academy Live** is instructor-led training delivering real-time, interactive sessions led by experienced network educators. This format fosters a collaborative learning environment where participants can ask questions, participate in practical labs, and engage in detailed discussions about complex networking scenarios. Like Academy Digital, Academy Live emphasizes hands-on experience, providing participants with the confidence to apply their skills directly to real-world network deployments.

Arista has invested significantly into ensuring our **Academy Labs** give you a real, hands-on learning experience. We know people learn best by doing, so our labs aren't just mock setups with limits — they're built around clear, track-based goals to help you get the most out of your time.

The **Arista Certified Engineer** program is an industry-recognized certification that validates a professional's technical expertise in designing, configuring, and troubleshooting Arista networks. The certification is organized into architectural tracks—such as Data Center or Campus—and sub-tracks like Data Center Operations or Engineering. This flexible structure allows individuals to pursue certifications aligned with their specific roles and experience.

	<b>When to choose</b>	<b>Pricing</b>	<b>Advantages</b>
<b>Academy Digital</b>	Most flexible & cost effective	Yearly / Person	Additional supplemental content within the Academy learning portal
<b>Academy Live</b>	Most Interactive Private Classes available	Per Person / Class	Certified instructors may answer specific questions about your environment

## Service Overview

Academy Digital is a YEARLY subscription priced per person, per year.

Quantity discounts are available based on number of people (see below).

The current “All-Access” program is the best combination of cost-effective, accessibility and flexibility.

This is Arista’s primary method of training.

## Frequently Asked Questions

**Q: I don't need access to everything, I just need one class**

**A1:** Most participants quickly require access to not just one track or topic, but multiple topics that may be spread across multiple courses (ie: Foundations and Data Center).

**A2:** Many customers implement multiple technologies such as Campus or Data Center with Automation; this method provides you access to all materials and lab environments you will need across multiple technologies.

**A3:** The cost of all-access is only slightly more than a single ILT course, it is by far the best value and flexibility we can offer our customers.

**Q: If someone leaves the company, can I switch access to another person?**

**A:** Yes, within 90 days and less than 8 hours of utilization we can switch seats.

## Advantages of Academy Digital Self-Paced Online Training

**Flexibility and Convenience:** Learners can access materials anytime and anywhere, allowing them to fit training around their schedules and personal commitments.

**Self-Paced Learning:** Participants can proceed at their own speed, revisiting complex topics as needed or progressing faster through familiar content.

**Cost-Effective:** Lower costs due to instructor resources and expenses. Available as a predictable yearly subscription model with quantity discounts available for certain thresholds.

**Scalability:** Easily accessible to large numbers of learners across different locations without additional logistical burdens.

**Consistent Content Delivery:** Ensures all learners receive the same material without variations that may occur in live settings.

**Immediate Access to Updates:** Digital courses can be quickly updated, ensuring learners always get the latest information. Learners will automatically be provided access to new / updates course materials during their subscription period.

## Business and Financial Advantages

- Reduces overall training expenses for organizations by eliminating travel, accommodations, and instructor fees.
- Speeds up onboarding and ongoing skill development without operational disruptions or scheduling restrictions.
- Enables customers to track and manage employee progress through the Arista training portal learning management system.

## SKU Information

SKU	QUANTITY	PRICE USD*
SVE-TRAIN-ALL-P	Per Seat (1-9 Seats)	\$4,995
SVE-TRAIN-ALL-GRP	Per Seat (10-50)	\$4,246
SVE-TRAIN-ALL-SITE	Per Seat (51-249)	\$3,247
SVE-TRAIN-ALL-ENT	Per Seat (250+)	\$2,498

\*Regional pricing may differ

## Service Overview

Academy Live is instructor-based learning conducted virtually.

Sessions are available publicly or as a private class for specific customer staff. Sessions will have a certified experienced professional instructor delivering official course content interactively with hands-on labs.

## Frequently Asked Questions

### Q: Can classes be on our physical site?

**A:** Although sometimes possible, we strongly encourage classes to be conducted virtually. This provides the additional benefit of accommodating people across multiple regions and time zones easily without having different experiences for attendees who may be on location vs. virtual.

### Q: Can we have the agenda tailored to meet our needs?

**A:** Yes, tailoring of the agenda, flow or how much time is spent on specific topics can be customized to your environment.

### Q: Can you cover multiple regions and time zones?

**A:** Yes, with private classes we can accommodate your teams across almost any time zone or region.

## Advantages Academy Live Instructor lead training

**Real-Time Interaction:** Live classes provide immediate Q&A and clarification of concepts with live discussions which can promote deeper understanding of topics.

**Accountability & Engagement:** Scheduled sessions help to keep learners on track with Instructor presence helping to maintain attention and motivation.

**Adaptability:** Instructors can adjust content, pace, or examples based on the learners' needs.

**Hands-On Guidance:** Live demos, walkthroughs and interactive labs ensure learners are following correctly with the ability for instructors troubleshooting or correcting errors in real-time.

**Collaboration & Networking:** Live sessions provide opportunities for group work and peer learning and can build a sense of community and shared experience.

## Business and Financial Advantages

**Higher Skill Transfer for Complex Topics:** In-person guidance improves retention for hands-on, technical, or nuanced content and generally provides better performance post-training for roles requiring critical thinking or troubleshooting.

**Improved Learner Engagement:** Real-time accountability reduces drop-out and boosts completion rates while helping to build team cohesion when delivered in group settings.

**Tailored & Responsive Instruction:** Instructors can customize content to fit company-specific tools, policies, or use cases. Live feedback enables real-time course correction or focusses on key pain points.

## SKU Information

Description	SKU	QUANTITY	PRICE USD*
Single Seat	TBD	1	\$3,995
Private Class	TBD	6 Seats Minimum	

\*Regional pricing may differ

## Service Overview

Arista certification provides a real-world validation of understanding and experience of specific track and role-based architectures and technologies.

## Frequently Asked Questions

### Q: Are the exams online?

**A:** All certification exams are lab-based and hands on, not multiple choice. They are conducted 'online' virtually over Zoom.

### Q: If It's open book, can I just take the exam?

**A:** While there are no formal prerequisites for taking the exam, we **strongly** recommend that candidates are familiar with the course material and, more importantly, fully comfortable working within the lab environment for their specific track. Even experienced engineers may struggle to complete the exam on time if they are not thoroughly familiar with the Arista lab interface — even though the exam is open book.

### Q: Are there pre-exam study guides?

**A:** The best study guide for our exams is being familiar with the content but more importantly being **very** familiar with the lab environment.

### Q: If I fail, can I retake the exam right away?

**A:** A minimum of two weeks is required between exam attempts. Additionally, because there are multiple exam scenarios, you will receive a different version of the exam for each re-take.

## The Arista certification experience

For too long, multiple-choice exams have been the industry norm to test and rank basic competence. A prevalent problem with this approach is that answers may simply be memorized. The Arista certification experience is real-world, practical and simulates an implementation task and/or troubleshooting an issue. When you implement a network, you're not expected to do it from memory. So why should you have to memorize outdated terms or commands for an exam? Arista certifications are always open book.

**For individuals:** Arista certifications can help you move ahead in your current role, find a new one, or give you the confidence and opportunity to take the next step in your engineering journey.

**For companies:** When your team must have practical experience and comprehensive expertise with a desired skill set, you want to know you have the right people in place. Arista certifications have been designed not to test exam taking skills, but **validates** knowledge, experience and understanding.

## Our approach to certification

**Why Open-Book?** Arista certification is designed to be relevant to troubleshooting scenarios you may come across in your work. Open-book encourages the use of additional resources to successfully complete the evaluation.

**Leverage the Tools at Hand:** Arista's course documentation and design guides, saved configuration from course labs, and designs used for customer deployments, are examples of resources successful candidates have used. Everything is at your disposal for this exam — except another person to help you.

**Timed Evaluations:** In addition to the various resources at your disposal, appropriate time constraints are applied to fully assess your understanding. All evaluations have a specified time limit to complete for grading. Additional explanations and details are provided upon registration.

## SKU Information

Description	SKU	Price
All track-based Exams	SVE-TRAIN-EXAM	\$295

## What's right for me?

Every customer and every environment are different. Some people learn better when they're at their own pace and leveraging self-paced online training, while others prefer the interaction of live instructors. There are technical, business and financial benefits to both modalities of training. The below chart summarizes the two modalities.

Category	Live instructor lead (Live)	Self-Paced online (Digital)
<b>Cost per learner</b>	High	Low
<b>Scalability</b>	Limited	Excellent
<b>Engagement</b>	High (interactive)	Moderate to low
<b>Customization</b>	High (dynamic in-session tailoring)	Moderate (pre-designed content, but can view only the content you wish)
<b>ROI justification</b>	High for complex or strategic roles	High for large-scale repeatable training
<b>Time to delivery</b>	Slower (scheduling needed)	Immediate

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